

**ANNIVERSARIES** Three decades of SRS

MARKET LEADERS Spain's Top 30 Lawyers of 2022

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**THE FOREIGN LEGION** In Spain, without an office

BUSINESS TO LAW When tech meets law

**AWARDS** Forty Under 40 Spain and Portugal



PORTUGAL'S TOP









MARKET LEADERS

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# **NUGAL'S POR**<sup>1</sup> 3 LAWYERS of







# The 20 most important protagonists of the legal market in 2022 according to *Iberian Lawyer*

by michael heron

These are the 20 lawyers who have stand out in the Portuguese legal sector, according to *Iberian* Lawyer. Their names are listed in alphabetical order, along with the reasons as to why they have been selected. Narrowing the list down to just 20 was never going to be a simple task. There are undoubtedly emblematic names missing, there is no hiding away from this fact. All of these 20, however, are here on merit. It is important to highlight that this is not a league table. But as 2022 begins to draw to a close, and Q4 gains traction, the editorial team felt it was an opportune time to pause for reflection and remind the market as to which of its players have contributed the most this year.

In the spirit of transparency, *Iberian Lawyer* has chosen to use four main criteria in its selection; track record, leadership, popularity and career. Track record refers to the main activities of which these professionals have successfully handled the legal direction in the last 12 months, in other words, their ability as rainmakers to generate substantial amounts of business within the law firm. From large operations (mergers and acquisitions, quotations, bond issues, securitisations and restructurings) that have changed the Portuguese footprint abroad to partnerships, projects and disputes.

Leadership, whether as the head of a law firm or a team, this criterion highlights their work and quality. The success of their organisation, the implementation of technology, or beneficial transformations for the firms or profession were all considered. We also valued the commitment to increased innovation or inclusion in the legal market. **Popularity** refers to the prestige that the selected lawyers have earned among (in-house counsel, business lawyers, head hunters, etc.). Visibility has transformed these already remarkable professionals into authoritative and recognised "influencers" and trend setters.

And, last but not least, their **career**. A successful career path is the thread that connects all these lawyers listed below.

The following selection is therefore the result of careful reflection on all these criteria and ranks business lawyers based on their positioning on individual aspects in the last year, according to the observation of *Iberian Lawyer*.

Here below the protagonists of the year:

CAREER

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# **LEGEND:** TRACK RECORD 碇근

LEADERSHIP ଙ୍କ POPULARITY 会



#### **MAFALDA BARRETO**

Barreto is recognised by the market as a top m&a and banking and finance practitioner.
GA\_P's presence and reputation in Portugal are virtually unrecognisable to those that remember the project that started back in 2010, with 23 lawyers at 131 Avenida da Liberdade. The firm has achieved consistent organic growth during this period and has moved office premises twice to accommodate the expanding team. Barreto has had the responsibility of steering the ship since 2018 and deserves a lot of credit for the current stability of the office in Portugal



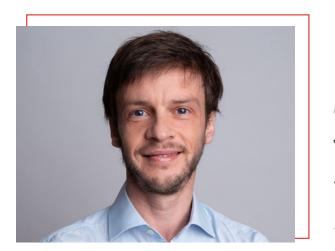
# FERNANDO ANTAS DA CUNHA

To put things into perspective, Antas da Cunha was a team of just six when founded in 2015. Under the leadership of its managing partner, the firm has grown beyond recognition, including the international expansion with Ecija. Highlights include lateral hirings such as **Henrique Moser**'s real estate team from Telles, Nuno da Silva Vieira and Vieira Advogados' integration, which saw the firm advise on Portugal's first real estate acquisition using crypto, and more recently the announcement of **Paulo Morgado** (ex ceo of Capgemini) joining the partnership.



# **DIOGO XAVIER DA CUNHA**

Miranda & Associados is arguably still the "go to" law firm for lusophone Africa, backed up by collecting a prestigious award in recognition of being the "international firm of the year" in Africa in 2019 and 2022. This has been under the leadership of **Diogo Xavier** da Cunha since 2015. The lawyer is also renowned for his experience in Mozambique, a career highlight advising on a natural gas exploration consortium, led by the American oil company Anadarko Petroleum Corporation, on a \$20 billion project financing.



# DOMINGOS CRUZ

**Domingos Cruz** is the managing partner at CCA and has been a partner since 2007. Under his leadership the firm has grown into one of the most reputed firms for IP & TMT Law in Portugal. He is a lawyer, entrepreneur, and business angel. CCA has gone through a lot of changes, notably parting ways with its longestablished relationship with Spanish firm Ontier, which appears to have aided in the firm's growth. The future looks bright.



#### **ROGÉRIO FERNANDES FERREIRA**

He is the managing partner of the tax boutique RFF and is one of the leading tax practitioners in the market. The lawyer provides clarity and pragmatism on opaque topics before legislation is formalised, such as tax on capital gains related to crypto investments. In arguable the most competitive practice area in Portugal, RFF is a leader in tax and this is down to **Fernandes Ferreira** 



#### **PAULA GOMES FREIRE**

Paula Gomes Freire joined VdA in 1996 and has been the managing partner for the best part of 2022. Her banking & finance and capital markets prowess is unquestionable, leading several transactions focused on the issue and placement of debt instruments, namely Euro Medium Term Notes, commercial paper, preferential shares and hybrids. In recent years she has participated in the recapitalisation of the Portuguese banking sector. The lawyer is extremely popular and time will tell the impact her leadership will have on the future of VdA, but all the initial signs are positive.





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#### ANDRÉ JÚDICE GLÓRIA

The unique boutique Gama Glória, first caught the attention of *Iberian Lawyer* when earlier this year they advised Portuguese start-up Kitch Technologies, on its sale to Glovo, with the m&a practice at Hogan Lovells Madrid. **André Judice Glória**, the firm's managing partner, led this transaction and has steered the firm on a trajectory that continues to impress the market.









# CATARINA TAVARES LOUREIRO

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There are a number of high-profile practitioners at Uría in Portugal, but Catarina Tavares Loureiro, who joined the Lisbon office of Uría Menéndez - Proença de Carvalho in 2006, has always stood out as a true team player. In 2010, Catarina worked in the firm's Madrid office. She was seconded to the New York office of Davis Polk & Wardwell LLP as a foreign associate from September 2012 until March 2013. Catarina focuses her practice on Corporate Law. She is particularly experienced advising on Mergers and Acquisitions of both private and listed companies, in a variety of Financial, Industrial and Service sectors in Portugal

# MANUEL MAGALHÄES

Sérvulo has always been synonymous with public law in Portugal. This is clearly a reputation they have been looking to build on for some time and therefore to many, it was unsurprising when they announced their banking & finance rainmaker, Manuel Magalhães, would be its new managing partner. Its international expansion under the Sérvulo Latitude↔ brand looks set to continue. Watch this space.

# BERNARDO ABREU MOTA

Despite losing Francisco Sá Carneiro to VdA at the beginning of 2022, CS'Associados continues to be recognised as a leading boutique in corporate/m&a activity and private equity in Portugal. Bernardo Abreu Mota has been recognised for many years as one of the most active lawyers in the corporate, m&a and pe areas, which has helped steady the ship in testing times.

# **INÊS SEQUEIRA MENDES**

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Abreu Advogados closed 2021 with a record revenue of €37.8 million, which represents a growth of 14% compared to 2020, when it announced a total of €33.6 million. This has been under the leadership of Sequeira Mendes with Abreu posing the biggest threat to breaking into the so called "big three" law firms in Portugal. A highlight of this year includes its ever growing reputation for all things ESG and considered by the Financial Times as one of the 40 most innovative law firms in Europe.





#### NUNO CEREJEIRA NAMORA

Cerejeira Namora, Marinho Falcão celebrated its 30-year anniversary this year. It would be fair to say that for much of its history, the firm has been relatively low profile, until now. One of the two founding partners and managing partner, **Nuno Cerejeira Namora**, has been driving the firm's recent growth. It has its roots in Porto and expanded to the capital and other parts of the country. Its strengths originated from the more traditional areas of labour and tax law but have recently become a serious player in privacy, digital and technology. A firm on the rise and one to watch



#### **NUNO AZEVEDO NEVES**

Nuno Azevedo Neves is well-known for his banking & finance and corporate/m&a practice. The managing partner of one of the few non-Spanish and international firms with a presence in Portugal, he has led the firm on a path of growth in recent years, as witnessed by *Iberian Lawyer*'s revenue rankings. The firm has also been savvy and aggressive with lateral hirings including most recently **Patrícia Paias, Stéphanie Sá Silva** and **Teresa Pessoa Brandão**.



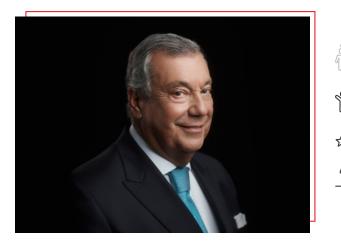


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#### **PEDRO RAPOSO**

After 20 years, Pedro Raposo left the position of managing partner and assumed the role of chairman of PRA, while partner **Miguel Miranda** became the managing partner. In recent years we have witnessed the firm's domestic growth with offices now in Lisbon, Porto, the Algarve, the Azores, Leiria and Évora. PRA is the Portuguese law firm with the largest local geographical footprint. Much of this success is down to Raposo and his leadership.





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# PEDRO REBELO DE SOUSA

Pedro Rebelo de Sousa, founding and managing partner of SRS, is considered a benchmark in Finance and M&A. With over 40 years of experience, Rebelo de Sousa has a unique banking and finance background having been a senior officer in an international investment bank in São Paulo and New York, and also as chairman/ceo of a Portuguese bank. SRS celebrated its 30 year anniversary and re-brand this year. The firm has a stellar reputation in Portugal.



# **MARIANA NORTON REIS**

Head of the corporate and m&a department of Cuatrecasas in Portugal. She has been advising on major transactions in the infrastructure, energy, retail, hospitality and financial sectors in Spain and Portugal. Norton Reis worked at the Madrid office from 2004 to 2017 and came to Lisbon at a difficult time when a number of high-profile partners had left the firm. Her presence and practice arguably made a big contribution to steadying the ship.



# **ALBERTO GALHARDO SIMÕES**

The lawyer is a partner and head of the Lusophone Africa practice at CMS Portugal. His main areas of focus are mergers & acquisitions, infrastructure and energy. He led one of the most high-profile transactions of 2022, advising Sun Africa, a leading developer of solar projects and off-grid solutions, to develop, build and finance numerous solar energy, mini-grid and water purification projects in the Angolan provinces of Namibe, Cunene, Cuando Cubango, Huila, Huambo, Malange and Bengo. The contracts were signed on 20 June, 2022, with a total value of 1.95 billion USD.



#### NUNO GALVÃO TELES

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A well-established heavyweight, who joined Morais Leitão in 1987, and became partner in 1995. He has been managing partner for a decade. He has led the team responsible for some of the major privatisation transactions executed in Portugal, namely in the energy, pulp, motorways, cement industries and insurance. He has been very active on the last 20 years in the energy sector, representing the most relevant Portuguese players. Earlier this year Morais Leitão topped *Iberian Lawyer*'s revenue rankings for 2021.



# **PEDRO SIZA VIEIRA**

When **Pedro Siza Vieira** announced his return to the legal profession and joined PLMJ, it was seen as a huge coup by the firm. Siza Vieira worked for Morais Leitão, J. Galvão Teles, & Associados (as it was then known), where he was a partner from 1997 onwards. He then founded the Lisbon office of Linklaters, where he was managing partner from 2006 to 2016. Between 2017 and the beginning of 2022 he performed Governmental functions, having been minister of state, economy and digital transition of the XXII government of the Portuguese republic



# **RUI CAMACHO PALMA**

Rui Camacho Palma is a partner and head of the Linklaters tax practice in Lisbon. He has extensive experience in international tax planning and transactional tax matters, including structuring both inbound and outbound investment projects and advising on the tax aspects of public and private m&a. With Linklaters' emblematic reputation for international transactional work, Camacho Palma accompanies this as the authority on all things tax