



# **STARTUPS**

SRS Advogados is a full-service, multi-practice law firm advising clients on all aspects of domestic, as well as international law.

Our lawyers are focused on their clients' business and have gained knowledge and experience advising large national and international corporate groups, financial institutions, as well as local and national authorities.

We are organised by specialist practice areas and sector groups. This dynamic structure allows the firm to combine a diverse range of legal experts within a group, all of whom have relevant sector knowledge and experience. Sector groups have an extensive understanding of areas in which our clients operate and assist clients in fulfilling their objectives. We know our clients' business and regard ourselves as an active and dynamic part of it.

The startups team at SRS Advogados comprises a multi-disciplinary team of lawyers that is highly specialised in all areas of law relevant to innovation and startups, including business incubators and accelerators, as well as financial entities and investors, particularly commercial law, corporate finance, employment law, intellectual property, TMT (telecommunications, media and technology), life sciences (pharmaceutical and bio-technology), M&A, private equity and venture capital, public law and tax law.

Through the creation of SRS Global (Angola, Brazil, Macau, Malta, Mozambique, Portugal and Singapore), as well the creation of a strong network of international relationships with third parties, we aim to extend our experience, expertise and services globally so as to ensure that we can respond efficiently to complex issues with global implications.

## **AREAS OF FOCUS**

## **STARTUPS**

Advice for startups in all phases of development of the project including:

- > Access to national and international subsidies and public and private financing (Horizon 2020/Portugal 2020)
- > Business structuring and corporate governance
- > Cloud agreements, with SLAs

- > Commercial contracts (distribution, agency, franchise and licensing)
- > Financing rounds and shareholder agreements
- > Intellectual/industrial property (trademarks, patents and logos)
- > Licensing, development and distribution of software
- > Online terms & conditions
- > Planning for remuneration structures, compensation and stock options
- > Privacy policies, notifications and international data transfers, digital marketing
- > Spin-off operations
- > Tax structuring and planning

#### **BUSINESS INCUBATORS AND ACCELERATORS**

Advice for business incubators and accelerators in the course of their business, including:

- >Participation agreements in the incubation and/or acceleration processes
- > Protocols for advice given to companies in the process of incubation or acceleration

## **INVESTORS**

Advice for investors in the process of investing or acquiring capital in startups, including:

- > Advice to business angels, venture capital funds and private equity funds in investment operations for startups
- > Due diligence
- > Operations for the purchase and sale of shares and/or an increase in share capital
- > Options contracts for purchase/sale
- > Shareholder agreements and exit structures

#### FINANCIAL ENTITIES

Advice for banks and other financial entities on financing startups, including:

- > Alternative guarantee structures
- > Startup financing operations



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